

green
I N V E S T

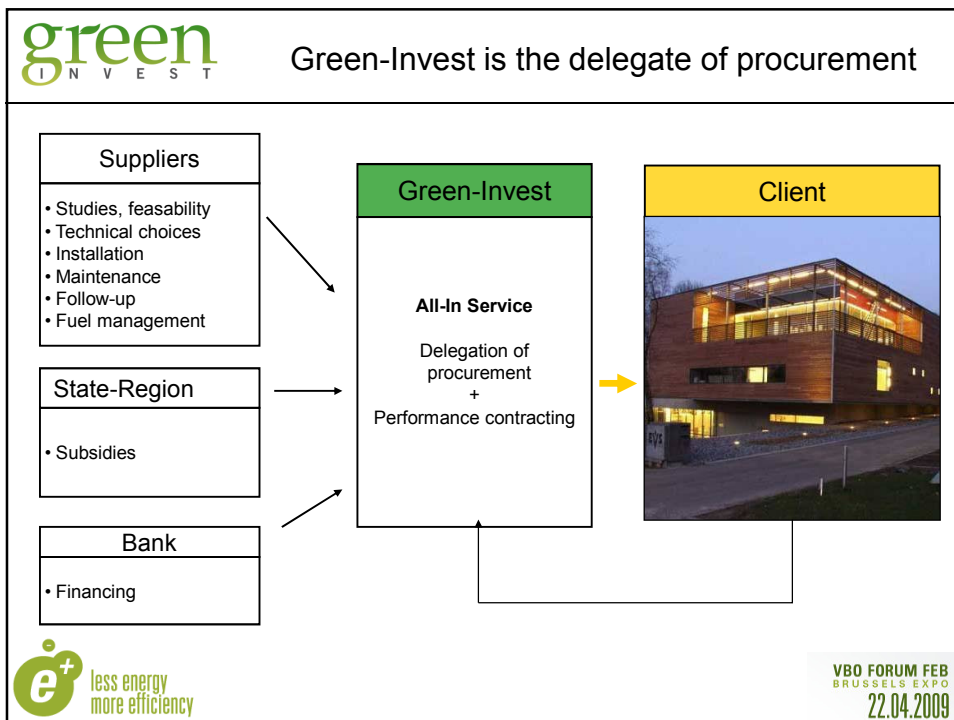
Performance contracting
Third party investing

case study in renewable energy

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e⁺ less energy
more efficiency

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Home for elderly people in Liège



- Surfaces 6.000 sqm (120 beds)
- Consumption before 120.000 l oil/year
 after 10.000 l oil + 200 T wood pellets
- Wood pellets boiler 220 KW + heating network
- 40 m2 thermal solar panels



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Win-Win for the partners and for the environment

	Wood boiler	Solar panels
Investment	130,000 €	36,000 €
Subsidies	- 5,560 €	- 27,000 €
Total	124,440 €	9,000 €
annual economy	29,705 €	1,250 €
Client discount (20%)	5,941 €	
annual invoice GI	23,764 €	
Pay back time (years)	5.2	7.2

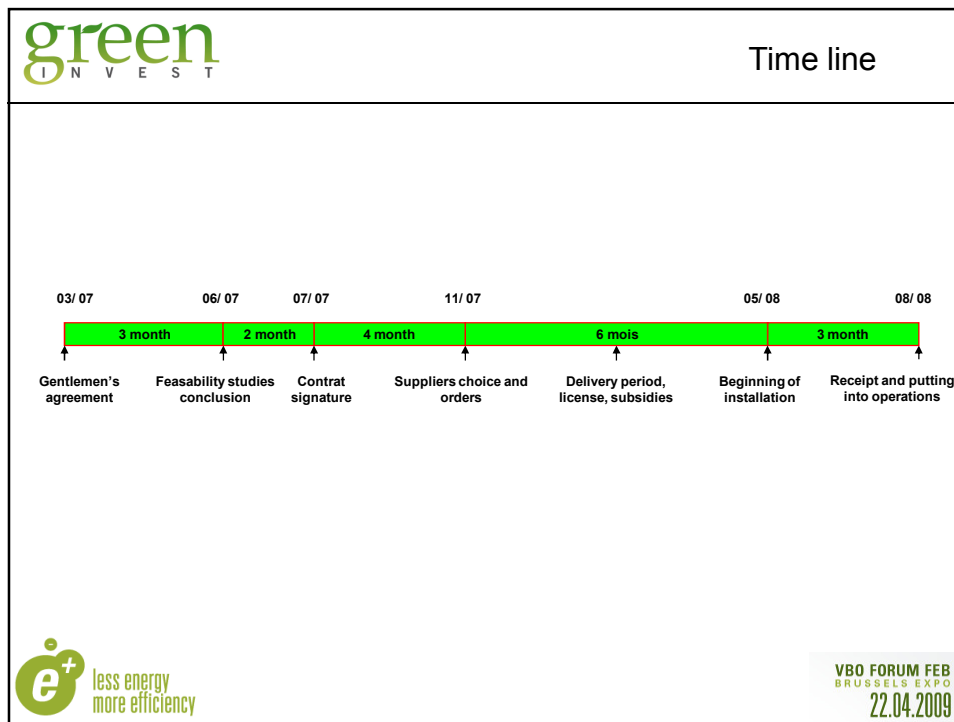
- Fixed period
- Small maintenance

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- Client is green for free
- Client has a new installation for free
- Invoice reduce by 6.000 €/year immediatly
- No increase in indebtness
- No technological risk
- 100% sure not to pay more than fossile fuel
- At the end of contract, 100% benefit of the savings



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Conclusion: no more excuses for not acting

- The client is green without time nor money investment
- No technological risk
- Positive cash flow, no increase in indebttness
- At the end of the contract, he profits of all the economies

➡ Every lost year is a loss for your wallet and the environment

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Thanks for your attention

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